# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

# FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 11, 2009

# **EXPRESS-1 EXPEDITED SOLUTIONS, INC.**

(Exact Name of Registrant as Specified in Its Charter)

\_\_\_\_\_

Delaware (State or other jurisdiction of incorporation or organization) 001-32172 (Commission File Number) 03-0450326 (I.R.S. Employer Identification No.)

3399 Lakeshore Drive, Suite 505, Saint Joseph, Michigan, 49085 (Address of principal executive offices — zip code)

(269) 429-9761

(Registrant's telephone number, including area code)

Not applicable

(former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)).

#### ITEM 2.02 RESULTS OF OPERATIONS AND FINANCIAL CONDITION

On August 11, 2009, Express-1 Expedited Solutions, Inc. issued a press release reporting its financial results for the quarter ended June 30, 2009. A copy of the release is furnished as Exhibit 99.1.

The information furnished herein, including Exhibit 99.1, is not deemed to be "filed" for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of that section. This information will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act, except to the extent that the registrant specifically incorporates them by reference.

#### **ITEM 9.01 FINANCIAL STATEMENTS AND EXHIBITS**

Exhibit No. Exhibit Description

99.1 Press Release dated June 30, 2009.

#### SIGNATURE

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated August 11, 2009

Express-1 Expedited Solutions, Inc.

By: /s/ Mike Welch Mike Welch Chief Executive Officer

3

Contact: Express-1 Expedited Solutions, Inc. Michael R. Welch, CEO 269-429-9761 mike@xpocorporate.com

# **EXPRESS-1 EXPEDITING SOLUTIONS EXECUTES STRATEGY**

SAINT JOSEPH, Mich. —August 11<sup>th</sup>, 2009 — Express-1 Expedited Solutions, Inc. today reported its earnings for the second quarter, ended June 30, 2009.

During the second quarter of 2009, Express-1 Expedited Solutions, Inc. reported a net income of \$288,000 compared to \$774,000 for the same quarter in 2008. The Company's performance was impacted by a soft economy that resulted in a 25% reduction in total revenue as compared to the same quarter in 2008. The net income generated in the quarter was primarily attributable to operating cost reductions put in place during the first quarter. Michael R. Welch, the Company's CEO, shared these thoughts, "We are cautiously optimistic that both revenue and net income will increase for the remainder of the year as we are beginning to see increased freight volumes."

Selling, General, and Administrative costs decreased by \$383,000 in the second quarter of 2009 compared to the same quarter in 2008. The second quarter represented the first period in which the full impact of these cuts was recognized and reduced the Company's overall SG&A expense from 16% of gross revenues in the first quarter of 2009 to 13.5% of gross revenues in the second quarter of 2009. "We anticipate this percentage being further reduced as the economy improves and we gain additional efficiencies. Our ability to manage our SG&A costs will continue to be a critical component of our financial strategy in 2009," stated Welch.

Express-1 Expedited Solutions, Inc. continues to maintain a strong balance sheet by successfully administering its accounts receivables. "Our support team has done a tremendous job of managing our accounts receivables; we have not realized any major write-offs during the first 6 months of 2009," said Welch. The Company's concentration of risk also remains healthy as it doesn't have any one customer that represents over 5% of its outstanding receivables. Additionally, the combined receivables of the Big Three automotive manufacturers represent only 4% of the Company's outstanding accounts receivables as of June 30, 2009.

Overall, cash flow remains healthy as the Company has additional available capacity of \$4.7 million on its line of credit and no immediate capital expenditure plans. The Company remains in compliance with all of its debt covenants as of June 30, 2009.

#### **Conference Call/Webcast Information**

Management will conduct a conference call Tuesday, August 11, 2009, at 10:00 a.m. Eastern to discuss the Company's second quarter financial results. Those interested in accessing a live or archived Webcast of the call should visit the Company's Website at www.express-1.com. Those wishing to take part in the live teleconference call can dial 877-407-0782, with international participants dialing 201-689-8567. A playback will be available until midnight on August 18, 2009. To listen to the playback, please call 877-660-6853 or 201-612-7415 for international callers. Use account number 286 and conference ID number 329293. Additionally, the webcast will be available for 12 months on the corporate website under the Vcall caption.

#### About Express-1 Expedited Solutions, Inc.

Express-1 Expedited Solutions, Inc. is a non-asset based services organization focused on premium transportation through its business segments, Express-1, Inc. (Buchanan, Michigan), Concert Group Logistics, Inc. (CGL) (Downers Grove, Illinois), and Bounce Logistics, Inc. (South Bend, Indiana). Serving more than 2,000 customers, these business units are focused on premium services that include: same-day, time—sensitive transportation as well as domestic and international freight forwarding. The operations are handled by experienced inside sales staff using the latest in operational software. The Company's operating model can be described as non-asset or asset light, as independent contractors and capacity obtained through brokerage agreements fulfill the trucking services for most of its shipments. Express-1 Expedited Solutions, Inc. is publicly traded on the NYSE AMEX Equities Exchange (formerly AMEX) under the symbol XPO. For more information about the Company, visit www.express-1.com.

#### **Forward-Looking Statements**

This press release contains forward-looking statements that may be subject to various risks and uncertainties. Such forward-looking statements are made pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995 and are made based on management's current expectations or beliefs, as well as assumptions made by and information currently available to management. These forward-looking statements, which may include statements regarding our future financial performance or results of operations, including expected revenue growth, cash flow growth, future expenses, future operating margins and other future or expected performance are subject to risks. These risks include: the acquisition of businesses or the launch of new lines of business, which could increase operating expenses and dilute operating margins; increased competition, which could lead to negative pressure on our pricing and the need for increased marketing; the inability to maintain, establish or renew relationships with customers, whether due to competition or other factors; the inability to comply with regulatory requirements governing our business operations; and to the general risks associated with our businesses.

In addition to the risks and uncertainties discussed above, you can find additional information concerning risks and uncertainties that would cause actual results to differ materially from those projected or suggested in the forward-looking statements in the reports that we have filed with the Securities and Exchange Commission. The forward-looking statements contained in this press release represent our judgment as of the date of this release and you should not unduly rely on such statements. Unless otherwise required by law, we undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise after the date of this press release. In light of these risks and uncertainties, the forward-looking events and circumstances discussed in the filing may not occur, and actual results could differ materially from those anticipated or implied in the forward-looking statements.

# Express-1 Expedited Solutions Consolidated Balance Sheet

	(Unaudited) June 30, 2009	December 31, 2008							
ASSETS									
Current assets:									
Cash	\$ 1,526,000	\$ 1,107,000							
Accounts receivable, net of allowances of \$195,000 and \$133,000, respectively	12,340,000	12,202,000							
Prepaid expenses	224,000	372,000							
Deferred tax asset, current	518,000	493,000							
Other current assets	472,000	650,000							
Total current assets	15,080,000	14,824,000							
Property and equipment, net of \$2,369,000 and \$2,220,000 in accumulated depreciation,									
respectively	2,931,000	3,141,000							
Goodwill	15,602,000	14,915,000							
Identifiable intangible assets, net of \$1,906,000 and \$1,682,000 in accumulated amortization,									
respectively	7,617,000	7,631,000							
Loans and advances	45,000	63,000							
Other long term assets	1,178,000	1,108,000							
Total long term assets	27,373,000	26,858,000							
Total assets	\$42,453,000	\$ 41,682,000							
LIABILITIES AND STOCKHOLDERS' EQUITY									
Current liabilities:									
Accounts payable	\$ 5,483,000	\$ 6,578,000							
Accrued salaries and wages	296,000	691,000							
Accrued expenses, other	1,753,000	862,000							
Line of credit	4,715,000	—							
Current maturities of long-term debt	1,215,000	1,235,000							
Other current liabilities	415,000	1,030,000							
Total current liabilities	13,877,000	10,396,000							
Line of credit	_	2,320,000							
Notes payable and capital leases, net of current maturities	820,000	1,400,000							
Deferred tax liability, long-term	443,000	583,000							
Other long-term liabilities	401,000	456,000							
	1.001.000	1 750,000							

Total long-term liabilities	1,664,000
Stockholders' equity:	
Preferred stock, \$.001 par value; 10,000,000 shares; no shares issued or outstanding	—
Common stock, \$.001 par value; 100,000,000 shares authorized; 32,215,218 and 32,215,218	
shares issued; and 32,035,218 and 32,035,218 shares outstanding, respectively	32,000
Additional paid-in capital	26,408,000
Treasury stock, at cost, 180,000 shares held	(107,000)
Accumulated earnings	579,000

#### Accumulated earnings Total stockholders' equity

\$

26,912,000

\$42,453,000

4,759,000

—

3

32,000 26,316,000 (107,000)

286,000

26,527,000

41,682,000

# Express-1 Expedited Solutions Consolidated Statements of Operation

	Three Months Ended			Six Months Ended					
	June	30, 2009	June	30, 2008	June	30, 2009	June	30, 2008	
Revenues									
Operating revenue	\$22,	243,000	\$29,	675,000	\$42,	315,000	\$53,	391,000	
Expenses									
Direct expense	18,	606,000	24,	925,000	35,4	462,000	44,	<u>531,000</u>	
Gross margin	3,	637,000	4,	750,000	6,	853,000	8,	860,000	
Sales general and administrative expense	3,	006,000	3,	389,000	6,2	249,000	6,	539,000	
Operating income from continuing operations		631,000		1,361,000		604,000		2,321,000	
Other expense		19,000		12,000		9,000		15,000	
Interest expense		26,000		99,000		48,000		179,000	
Income from continuing operations before income tax		586,000	1,	250,000		547,000	2,	127,000	
Income tax provision		273,000		509,000	:	259,000		856,000	
Income from continuing operations		313,000		741,000		288,000	1,	271,000	
Income (loss) from discontinued operations, net of tax		(25,000)		33,000		5,000		146,000	
Net income	\$	288,000	\$	774,000	\$	293,000	<b>\$</b> 1,	417,000	
Basic income per share									
Income from continuing operations	\$	0.01	\$	0.02	\$	0.01	\$	0.05	
Income from discontinued operations				_				_	
Net income		0.01		0.02		0.01		0.05	
Diluted income per share									
Income from continuing operations		0.01		0.02		0.01		0.05	
Income from discontinued operations				—				—	
Net income	\$	0.01	\$	0.02	\$	0.01	\$	0.05	
Weighted average common shares outstanding									
Basic weighted average common shares outstanding	32,	035,218	31,	723,787	32,	035,218	30,	883,946	
Diluted weighted average common shares outstanding	32,147,648		32,067,972		32,139,842		31,	31,225,376	
								А	

### Express-1 Expedited Solutions, Inc. Summary Financial Table For the Three Months Ended June 30, (Unaudited)

	Quarter to Date		Quarter to Qua		Percent of Business Unit Revenue	
	2009	2008	In Dollars	In Percentage	2009	2008
Revenues						
Express-1	\$10,090,000	\$14,609,000	\$(4,519,000)	-30.9%	45.4%	49.2%
Concert Group Logisitcs	10,155,000	14,492,000	(4,337,000)	-29.9%	45.7%	48.8%
Bounce Logistics	2,232,000	1,045,000	1,187,000	113.6%	10.0%	3.5%
Intercompany eliminations	(234,000)	(471,000)	237,000	50.3%	-1.1%	-1.5%
Total revenues	22,243,000	29,675,000	(7,432,000)	-25.0%	100.0%	<u>100.0</u> %
Direct expenses						
Express-1	7,793,000	11,250,000	(3,457,000)	-30.7%	77.2%	77.0%
Concert Group Logisitcs	9,174,000	13,232,000	(4,058,000)	-30.7%	90.3%	91.3%
Bounce Logistics	1,873,000	914,000	959,000	104.9%	83.9%	87.5%
Intercompany eliminations	(234,000)	(471,000)	237,000	50.3%	100.0%	100.0%
Total direct expenses	18,606,000	24,925,000	(6,319,000)	-25.4%	83.6%	84.0%
Gross margin						
Express-1	2,297,000	3,359,000	(1,062,000)	-31.6%	22.8%	23.0%
Concert Group Logisitcs	981,000	1,260,000	(279,000)	-22.1%	9.7%	8.7%
Bounce Logistics	359,000	131,000	228,000	174.0%	16.1%	12.5%
Total gross margin	3,637,000	4,750,000	(1,113,000)	-23.4%	16.4%	16.0%
Selling, general & administrative				10.001	1 = 00/	
Express-1	1,600,000	1,918,000	(318,000)	-16.6%	15.9%	13.1%
Concert Group Logisitcs	630,000	866,000	(236,000)	-27.3%	6.2%	6.0%
Bounce Logistics	273,000	198,000	75,000	37.9%	12.2%	18.9%
Corporate	503,000	407,000	96,000	<u>    23.6</u> %	<u>     2.3</u> %	<u> </u>
Total selling, general & administrative	3,006,000	3,389,000	(383,000)	-11.3%	13.5%	11.4%
Operating income from						
continuing operations	007.000	4 4 4 4 0 0 0	(744,000)	54.00/	0.00/	0.00/
Express-1	697,000	1,441,000	(744,000)	-51.6%	6.9%	9.9%
Concert Group Logisitcs	351,000	394,000	(43,000)	-10.9%	3.5%	2.7%
Bounce Logistics	86,000	(67,000)	153,000	228.4%	3.9%	-6.4%
Corporate	(503,000)	(407,000)	(96,000)	<u>-23.6</u> %	<u>-2.3</u> %	<u>-1.4</u> %
Operating income from	004.000	4 004 000	(700.000)	50.00/	0.00/	4.00/
continuing operations	631,000	1,361,000	(730,000)	<u>-53.6</u> %	2.8%	4.6%
Interest expense	26,000	99,000	(73,000)	-73.7%	0.1%	0.3%
Other expense	19,000	12,000	7,000	58.3%	0.1%	0.0%
Income from continuing						
operations before tax	586,000	1,250,000	(664,000)	-53.1%	2.6%	4.2%
Tax provision	273,000	509,000	(236,000)	-46.4%	<u> </u>	<u> </u>
Income from continuing						
operations	313,000	741,000	(428,000)	-57.8%	1.4%	2.5%
Income (loss) from discontinued						
operations, net of tax	(25,000)	33,000	(58,000)	<u>-175.8</u> %	<u>-0.1</u> %	0.1%
Net income	\$ 288,000	\$ 774,000	\$ (486,000)	-62.8%	1.3%	2.6%
						5

### Express-1 Expedited Solutions, Inc. Summary Financial Table For the Six Months Ended June 30, (Unaudited)

	Year to Date		Year to Year Change		Percent of Business Unit Revenue	
	2009	2008	In Dollars	In Percentage	2009	2008
Revenues				<u></u>		
Express-1	\$18,978,000	\$27,777,000	\$ (8,799,000)	-31.7%	44.8%	52.0%
Concert Group Logisitcs	19,794,000	24,963,000	(5,169,000)	-20.7%	46.8%	46.8%
Bounce Logistics	4,012,000	1,228,000	2,784,000	226.7%	9.5%	2.3%
Intercompany eliminations	(469,000)	(577,000)	108,000	18.7%	-1.1%	-1.1%
Total revenues	42,315,000	53,391,000	(11,076,000)	-20.7%	100.0%	100.0%
Direct expenses						
Express-1	14,669,000	21,305,000	(6,636,000)	-31.1%	77.3%	76.7%
Concert Group Logisitcs	17,926,000	22,716,000	(4,790,000)	-21.1%	90.6%	91.0%
Bounce Logistics	3,336,000	1,087,000	2,249,000	206.9%	83.2%	88.5%
Intercompany eliminations	(469,000)	(577,000)	108,000	18.7%	100.0%	100.0%
Total direct expenses	35,462,000	44,531,000	(9,069,000)	-20.4%	<u>83.8</u> %	<u>83.4</u> %
Gross margin						
Express-1	4,309,000	6,472,000	(2,163,000)	-33.4%	22.7%	23.3%
Concert Group Logisitcs	1,868,000	2,247,000	(379,000)	-16.9%	9.4%	9.0%
Bounce Logistics	676,000	141,000	535,000	379.4%	16.8%	11.5%
Total gross margin	6,853,000	8,860,000	(2,007,000)	-22.7%	16.2%	16.6%
Total groco margin	0,000,000	0,000,000	(2,007,000)	/0	10.270	/0
Selling, general & administrative						
Express-1	3,452,000	3,780,000	(328,000)	-8.7%	18.2%	13.6%
Concert Group Logisitcs	1,317,000	1,608,000	(291,000)	-18.1%	6.7%	6.4%
Bounce Logistics	549,000	334,000	215,000	64.4%	13.7%	27.2%
Corporate	931,000	817,000	114,000	14.0%	2.2%	1.5%
Total selling, general &	6 240 000	6 520 000	(200,000)	4.40/	14.90/	10.00/
administrative	6,249,000	6,539,000	(290,000)	-4.4%	14.8%	12.2%
Operating income from continuing operations						
Express-1	857,000	2,692,000	(1,835,000)	-68.2%	4.5%	9.7%
Concert Group Logisitcs	551,000	639,000	(88,000)	-13.8%	2.8%	2.6%
Bounce Logistics	127,000	(193,000)	320,000	165.8%	3.2%	-15.7%
Corporate	(931,000)	(817,000)	(114,000)	-14.0%	-2.2%	-1.5%
Operating income from						
continuing operations	604,000	2,321,000	(1,717,000)	-74.0%	<u>    1.4</u> %	4.3%
			(		<b>•</b> •	
Interest expense	48,000	179,000	(131,000)	-73.2%	0.1%	0.3%
Other expense	9,000	15,000	(6,000)	-40.0%	0.0%	0.0%
Income from continuing operations before tax	547,000	2,127,000	(1,580,000)	-74.3%	1.3%	4.0%
Tax provision	259,000	856,000	(597,000)	-69.7%	0.6%	1.6%
Income from continuing	200,000	000,000	(001,000)	/0		
operations	288,000	1,271,000	(983,000)	-77.3%	0.7%	2.4%
Income from discontinued						
operations, net of tax	5,000	146,000	(141,000)	<u>-96.6</u> %	0.0%	0.3%
Net income	\$ 293,000	\$ 1,417,000	\$ (1,124,000)	-79.3%	0.7%	2.7%
	· <u>·</u>	<u> </u>				

6